DoD Pricing Conference
5-6 May 2009

Sharing Knowledge in Support of the Pricing Community

’05 ’06

Integrated Defense Acquisition, Technology, & Logistics Life Cycle Management Framework

Draft ver. 4.7. May 21, 2004

Three DOD Decision Support Systems Effective Interaction is Essential

The Milestone Decision Authority may authorize entry into the acquisition process at any point, consistent with phase specific entrance criteria and statutory requirements

This chart is a classroom aid for Defense Acquisition University students. It provides a notional illustration of the interfaces among the three major decision support systems used to develop, produce, and field a system for national defense. Defense acquisition is a complex process, with many more activities than shown here, and many concurrent processes that cannot be depicted on a single chart. Additional information may be found on the back of this chart. For more detailed information see the Acquisition, Technology & Logistics Knowledge Sharing System (http://akss.dau.mil).

Concept Refinement Phase — *Refine initial concept. Develop Technology Development Strategy*

Technology Development Phase — *Reduce technology risk and determine appropriate set of technologies to integrate into a full system.*

System Development & Demonstration Phase — *Develop a system or increment of capability; reduce integration and manufacturing risk; ensure operational supportability; reduce logistics footprint; implement human systems integration; design for producibility; ensure affordability and protection of critical program information; and demonstrate system integration, interoperability, safety, and utility.*

Production & Deployment Phase — *Achieve operational capability that satisfies mission needs.*

Operations & Support Phase — *Execute a support program that meets operational support performance requirements and sustains the system in the most cost-effective manner over its total life cycle. Dispose of the system in the most cost-effective manner at the end of its useful life.*

Decision Points/Milestones: CD | MS A | MS B | DRR | MS C | FRP DR

System Integration | System Demonstration | Low-Rate Initial Production | Full-Rate Production/Deployment | Sustainment | Disposal

Joint Capabilities Integration & Development System (need driven)

Oversight & Review | Contracting | Major Products | Logistics

Initiate Evolutionary Acquisition Strategy

Evolutionary Acquisition Strategy

Increment II | Increment III

The Challenge
DoD's Big "A"cquisition Systems and Processes

Technical — *Systems Engineering, Test & Evaluation, Supportability*

Cost $ — Cost Estimation Methods: Analogy | Parametric | Engineering | Actual Costs

Types of Funds: RDT&E - Advanced Technology Development | RDT&E - Adv Component Dev & Prototypes | RDT&E - Systems Development & Demonstration | RDT&E - Management & Support | Procurement | Operations & Maintenance

Planning, Programming, Budgeting, & Execution Process (biennial calendar driven)

On Year | Off Year

Military Departments & Defense Agencies | OSD & Joint Staff | White House

POM/Budget Formulation — *PCF/BCP Prep* — August

POM/Budget Submit — *PCF/BCP Submit* — September - November

SLRG Reviews | PDM(s) | ISSUES

Strategic Planning Guidance — *Off Year Optional* — October

Joint Programming Guidance — *Off Year Optional* — April / May

PBD Cycle — October - November | Final PBDs — November | MBI — December | DoD Budget — January

FYDP updated | Fiscal Guidance | National Military Strategy | National Security Strategy

Appropriated Funds To Support Contracts

OMB | President's Budget to Congress — February (1st Monday)

DoD Testimony | DoD Appeals | Allocatio | Apportionment

Congress: Budget Committees | Authorization Committees | Appropriation Committees | Authorization/Appropriation Acts Passed — February - September

The Acquisition Warrior

The Five Moments of Need

- ***When Learning for the First Time***
- ***When Wanting to Learn More***
- ***When Trying to Remember and/or Apply***
- ***When Things Change***
- ***When Something Goes Wrong***

Acquisition of Knowledge
Formal Instruction

Application & Maintenance of Knowledge
Performance Support

Dr. Conrad Gottfredson, BYU

© LearningGuide Solutions US, 2007

(Informal) Acquisition Knowledge Management System (AKMS)

AKSS
AT&L knowledge repository – will merge JUN 09 into the Defense Acquisition Portal (DAP)
(MOSS2007)

ACC
Collaborative arm of the AKMS. Hosts acquisition related Communities of Practice.
(Ecco 2.0)

BPCh
Repository of validated practices and lessons learned.
(MOSS2007)

Multimedia
Video and audio library.
(Qumu)

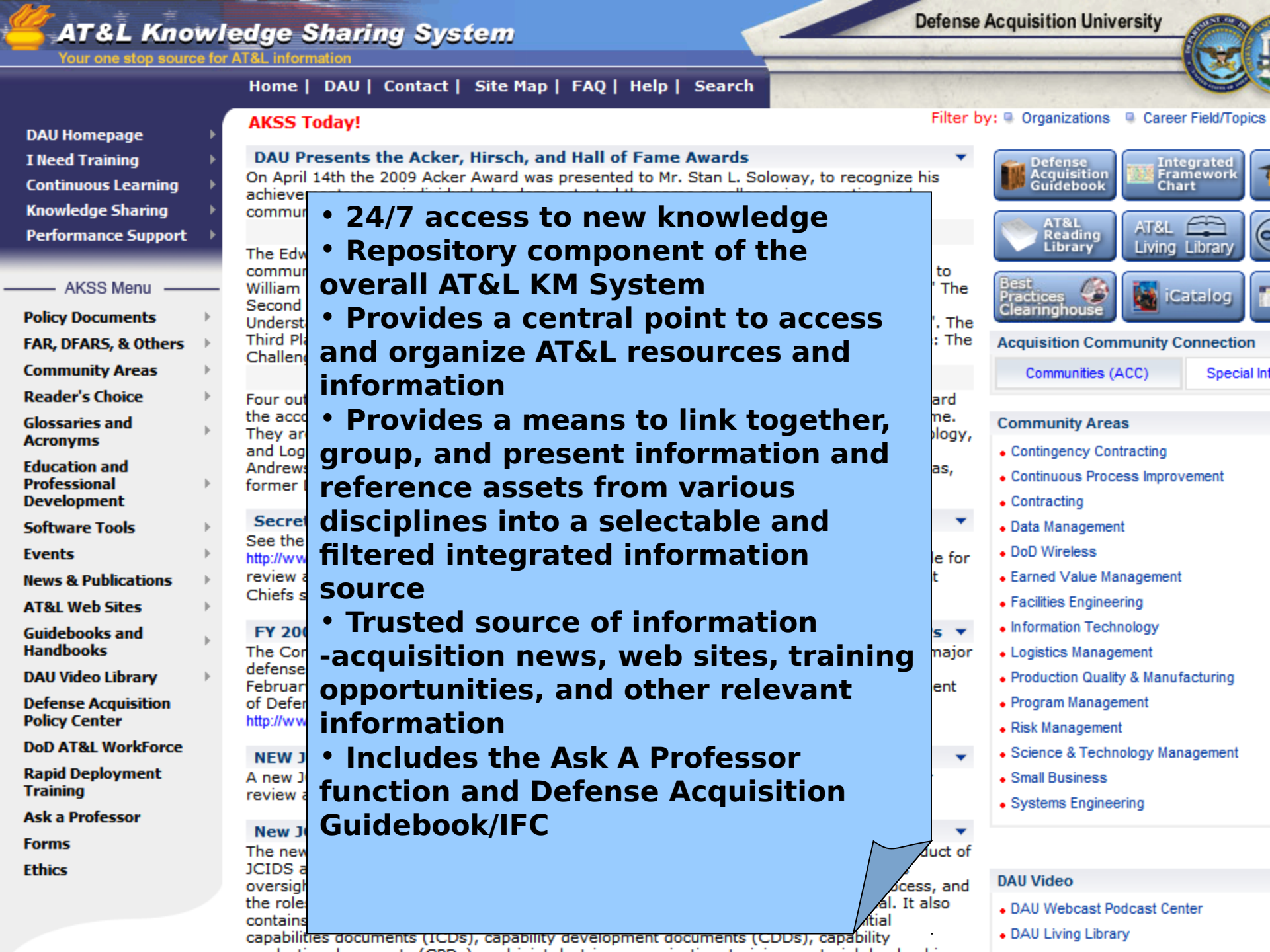
(Formal) Learning Management Systems

Atlas
Repository , player of online coursewa re and continuou s learning modules.

Blackboard
Repository of classroom coursewa re. Classroo m support and course facilitatio n tool.

Examples
AAP
CPA
Policies
Templates
Guidance
Webcasts
Tools
Best Practices
Videos
DL Courses
DL Course Lessons
Lessons learned
Audios
CL Modules
Laws
Handbooks
Communities of Practice
Classroom Materi
Guidebooks
Regulations

Users find formal and informal assets and cohorts/experts through Formal Learning Management and AKMS systems, Search, and ACQuipedia articles – at their point and time of need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• Repository component of the overall AT&L KM System
• Provides a central point to access and organize AT&L resources and information
• Provides a means to link together, group, and present information and reference assets from various disciplines into a selectable and filtered integrated information source
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• Includes the Ask A Professor function and Defense Acquisition Guidebook/IFC
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Training Modules
Joint Mission Areas
Cost Benefit Analysis

AKSS Advanced Search

"contract pricing" Search

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Search Tips

To search on a topic, simply type in a few key words, terms, or even syllables. The more specific your query is, the more relevant your results will be.

If your search string is a phrase, enclose it in double quotes (e.g. "Acquisition strategy")

To search for a series of words, terms, or even syllables that are not a phrase, first search for the word you believe will give you the most results, then use the **Search Within Results** feature, found at the bottom of the results page, for the remaining words.

For more AT&L Knowledge Sharing System Search tips, visit Search Help.

Other Search Engines

The appearance of this hyperlink does not constitute endorsement by the Defense Acquisition University of this web site or the information, products or services contained therein. These links are provided consistent with the stated purpose of this DoD web site.

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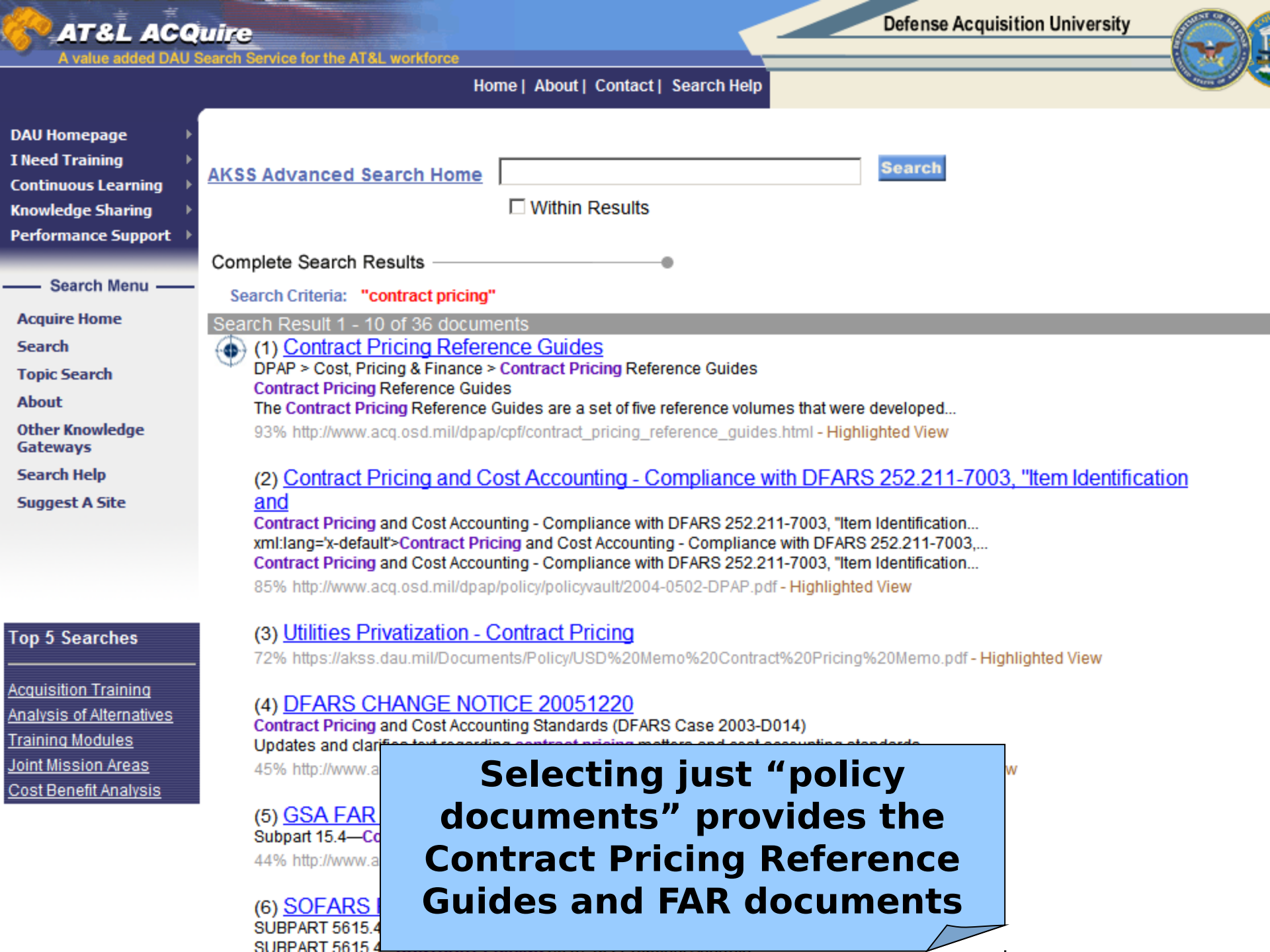
FastSearch.com Google Google (.mil only)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Search Criteria: "contract pricing"
Search Result 1 - 10 of 36 documents
(1) Contract Pricing Reference Guides
DPAP > Cost, Pricing & Finance > Contract Pricing Reference Guides
Contract Pricing Reference Guides
The Contract Pricing Reference Guides are a set of five reference volumes that were developed...
93% http://www.acq.osd.mil/dpap/cpf/contract_pricing_reference_guides.html - Highlighted View
(2) Contract Pricing and Cost Accounting - Compliance with DFARS 252.211-7003, "Item Identification and
Contract Pricing and Cost Accounting - Compliance with DFARS 252.211-7003, "Item Identification...
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Contract Pricing and Cost Accounting - Compliance with DFARS 252.211-7003, "Item Identification...
85% http://www.acq.osd.mil/dpap/policy/policyvault/2004-0502-DPAP.pdf - Highlighted View
(3) Utilities Privatization - Contract Pricing
72% https://akss.dau.mil/Documents/Policy/USD%20Memo%20Contract%20Pricing%20Memo.pdf - Highlighted View
(4) DFARS CHANGE NOTICE 20051220
Contract Pricing and Cost Accounting Standards (DFARS Case 2003-D014)
Updates and clari
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(5) GSA FAR
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44% http://www.a
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SUBPART 5615.4
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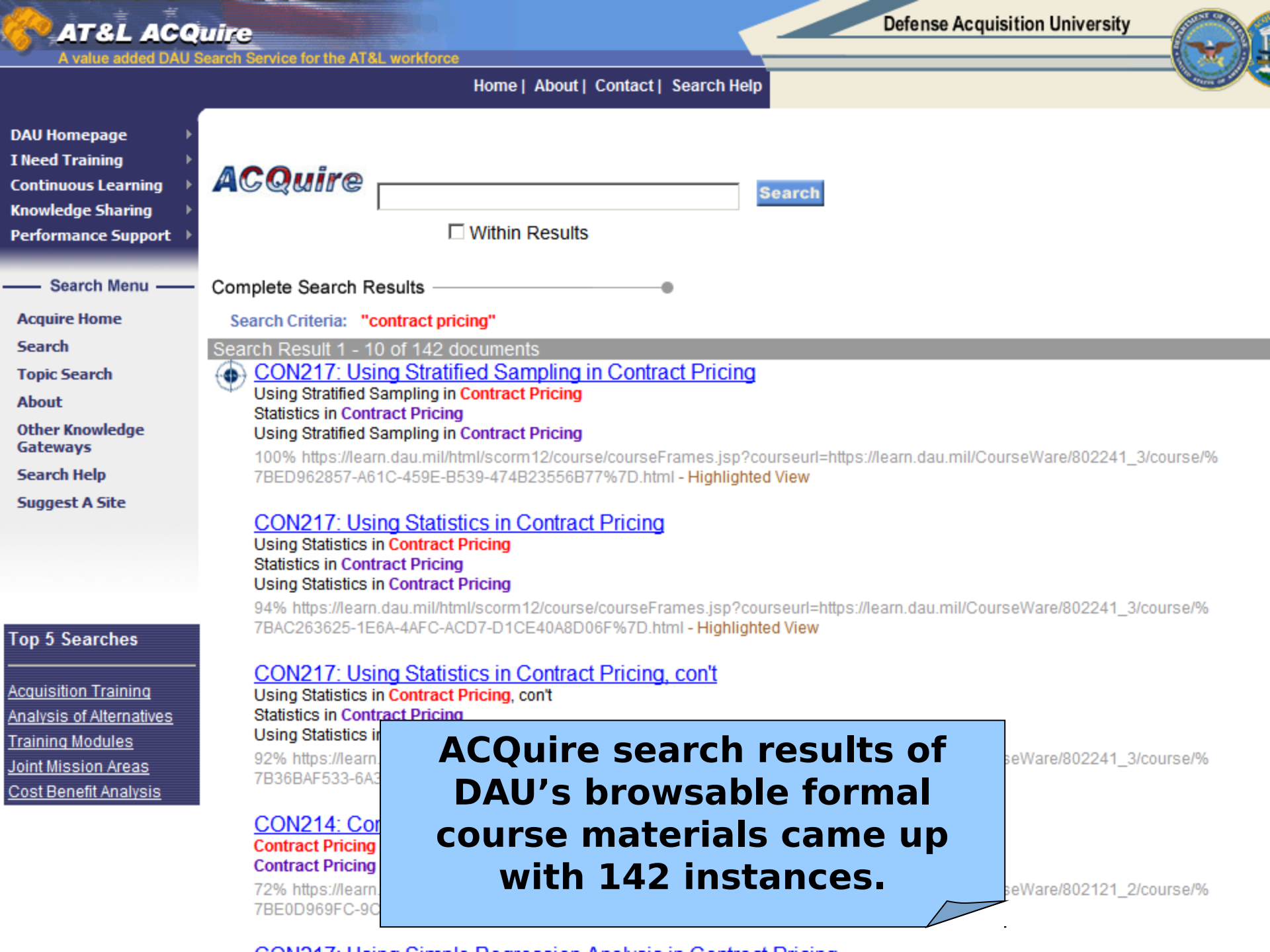
Selecting just “policy documents” provides the Contract Pricing Reference Guides and FAR documents

ACQuire searches all repositories of the AKMS systems, plus DAU's browsable courseware, and the FAI website.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CON217: Using Statistics in Contract Pricing
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7BE0D969FC-9C
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ACQuire search results of DAU's browsable formal course materials came up with 142 instances.

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Ask a Professor — Subject Areas

Click on a Subject Area title to view list of submitted questions & answers

- Acquisition Logistics
- Acquisition Policy
- Ammunition
- Architect-Engineer and Construction Contracting
- Business, Cost Estimating
- Business, Cost Financial Management
- Commercial Contracting
- Communication/Computer Systems Acquisition
- Contingency Contracting
- Contract Administration
- Contract Audits/Cost Accounting Standards(CAS)
- Contract Law
- Contracting
- Contracting Officers Representatives
- Engineering and Technology
- Environment, Safety and Occupational Health
- Government Property
- Government-wide Purchasing Card
- International / Foreign Military Sales
- Katrina Contracts
- Logistics/Sustainment
- Manufacturing, Production, QA
- Post-Award Procurement and Contracting

Ask A Professor (AA
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policies and practices.

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You can check Q & A's in the AAP system, or ask a question if you can't find your answer in AAP and AKMS assets in general

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Complete Search Results

Search Criteria: "contract pricing"

Search Result 1 - 10 of 108 documents

(1) Does Management Reserve play any role in contract pricing?
Does Management Reserve play any role in contract pricing?24400Business, Cost EstimatingJun 16 2008https
<p>There are two separate issues here--contract pricing and EVMS. For contract pricing...
92% https://akss.dau.mil/askaprof-akss/qdetail2.aspx?cgiSubjectAreaID=2&cgiQuestionID=24400 - Highlighted View

(2) Contract Pricing - FAR 15.403.4
Contract Pricing - FAR 15.403.412059Pre-Award Procurement and ContractingMar 8 2004https://akss.dau
88% https://akss.dau.mil/askaprof-akss/qdetail2.aspx?cgiSubjectAreaID=7&cgiQuestionID=12059 - Highlighted View

(3) Contract Pricing
Contract Pricing8948International / Foreign Military SalesApr 26 2002https://akss.dau.mil/askaprof
that will be recognized as allowable in defense c
86% https://akss.dau.mil/askaprof-akss/qdetail2
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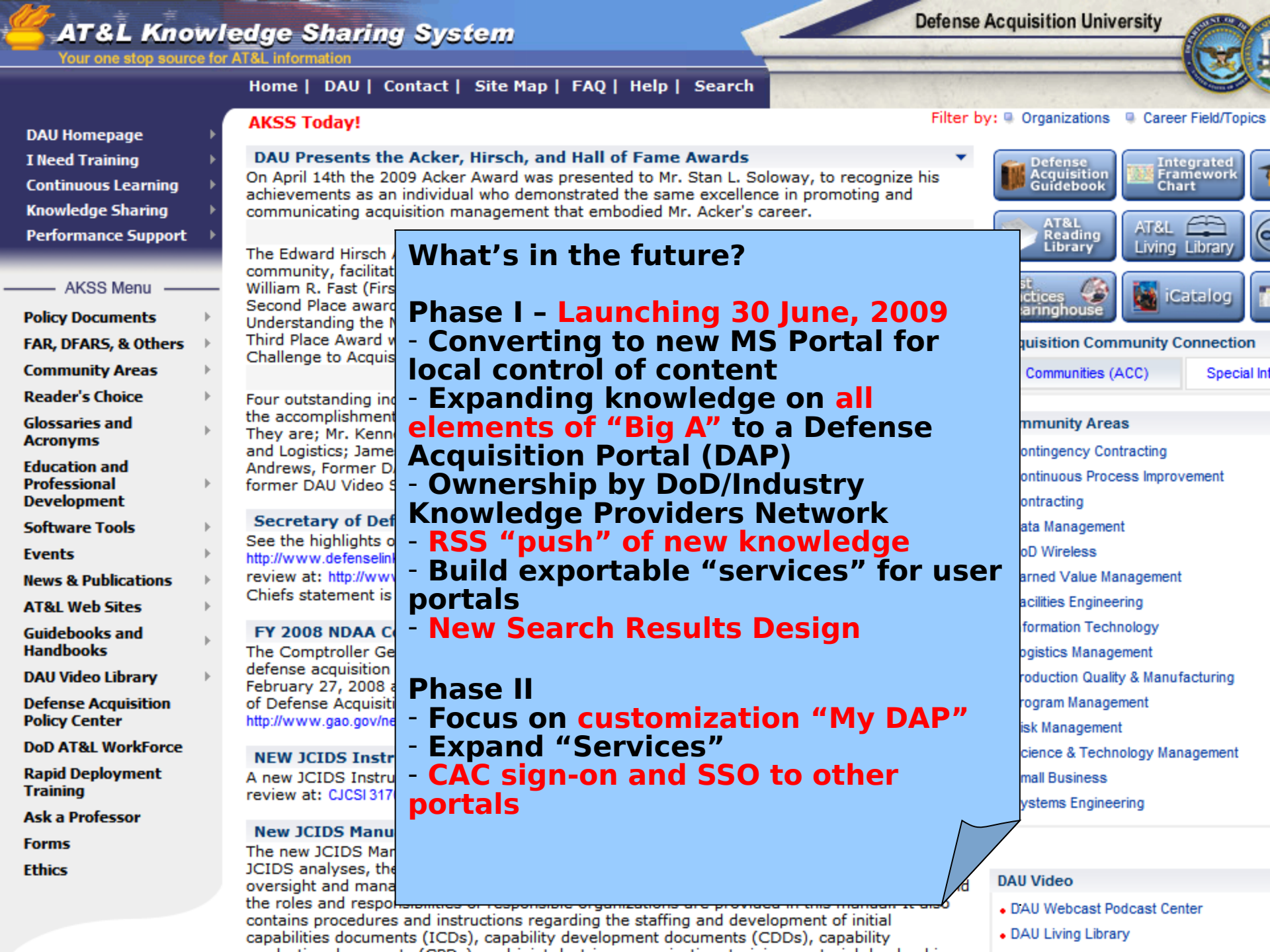
(4) What is the definition of?
Researched Deskbook, FARSITE,and Contract
the "Contract Pricing Reference Guides, Volum
Contract Pricing; and CON204, Intermediate Co
71% https://akss.dau.mil/askaprof-akss/qdetail2
Highlighted View

(5) What Costs Go To Make Up Average Unit Production Price?
Contract Pricing Reference Guide (Vol 2), Quantitative Techniques for Contract Pricing, July

Searching "contract pricing" in the AAP system resulted in 108 Q&A's. You can search within results to narrow your search to a specific question.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On April 14th the 2009 Acker Award was presented to Mr. Stan L. Soloway, to recognize his achievements as an individual who demonstrated the same excellence in promoting and communicating acquisition management that embodied Mr. Acker's career.
What's in the future?
Phase I – Launching 30 June, 2009
- Converting to new MS Portal for local control of content
- Expanding knowledge on all elements of "Big A" to a Defense Acquisition Portal (DAP)
- Ownership by DoD/Industry Knowledge Providers Network
- RSS "push" of new knowledge
- Build exportable "services" for user portals
- New Search Results Design
Phase II
- Focus on customization "My DAP"
- Expand "Services"
- CAC sign-on and SSO to other portals
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Workforce News

Business, Cost Estimating and Financial Management Career Field

www.dau.mil - 3/13/2009

The Business, Cost Estimating and Financial Management acquisition career field will undergo a change for FY 10. Per the letter signed out by the Under Secretary of Defense, the Honorable Mr. John J. Young Jr. on 22 December 2008, effective October 1st 2009, the Business, Cost Estimating and Financial Management career field will be known as ....

Honorable Mr. John J. Young Jr

Core Plus is Here for FY 2008

www.dau.mil - 3/13/2009

Core Plus represents an enhanced career field certification....

AT&L Human Capital Strategic Plan Version 3.0 - June 2007

www.dau.mil - 3/13/2009

The AT&L Human Capital Strategic Plan (Version 3.0) has been published. In addition to the origina....

More Workforce News 3/6

AT&L - Acquisition Services and Systems

DAU | ACC | BPCn | ACQuire | DAG | IFC | AAP

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- Browse Distance Learning Courses

⊕ Continuous Learning Modules (4)

⊕ Performance Support Systems (4)

⊕ Knowledge Sharing Systems (1)

Acquisition Reading

Reader's Choice | Reading Library | Suggested Reading | Recent Policy

- Acquisition Technology & Logistics Workforce http://www.dau.mil/workforce/
- CHAIRMAN OF THE JOINT CHIEFS OF STAFF JCIDS Manual Guidelines and procedures for operation of the Joint Capabilities Integration and Development System
- CHAIRMAN OF THE JOINT CHIEFS OF STAFF INSTRUCTION 3170.01G Joint Capabilities Integration and Development System Instruction
- DCAA Manual http://www.dcaa.mil/cam.htm
- DCMA Instruction/Guidebook http://guidebook.dcma.mil/
- Defense Acquisition Guidebook https://akss.dau.mil/dag/

More... >>

DAU - Career Gateways

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- Overview
- Director's Blog
- Help on the Job Today
- Career Competencies
- Certification Guide
- CEU, CLP Allocations
- Enroll in a Course

Feature - Contracting Gateway

Director's Blog

Help on the Job Today

Career Competencies

Certification Guide

CEU, CLP Allocations

Enroll in a Course

Policy, Regulation, and Law

Policy

- DPAP Policy Vault
- Contracting discretionary documents
- DoD PGI
- FMS Contracting Guidance

Regulation

- Federal Acquisition Regulation (FAR) - Hill Air Force Base
- Federal Acquisition Regulation (FAR) - GSA
- Defense Federal Acquisition Regulation Supple
- Federa DAP Li

Contracting

- Contra

Contracting Communities

Contracting ACQuipedia Articles

- Berry Amendment (BA)
- Buy American Act (BAA)
- Contract Types
- Market Research
- Procedures, Guidance, and Information (PGI)
- Source Selection

Latest Community Knowledge

- PCOLS Site Deployment Packet

This "Service" will be exportable into your work portal, family portal, or future "My DAP" to personalize your needs

Quick Links

FAI

- Federal Acquisition Institute (FAI)

Hot Topics

- Comparison of Major Contract Ty Award and Incentive Fee Contract
- Source Selection Lessons Learn
- Memorandum for Secretaries of t Military Departments Chairman o Joint Chiefs of Staff Under Secret of Defense

Presentations

- Contracting Presentations
- Contract Implementation
- GSA Outreach
- NCMA Presentations

Related SIAs

- A-76, Competitive Sourcing Proce
- ACE for Services
- Alternative Dispute Resolution
- Contracting Officers Representati
- Contractors Accompanying the Fo
- Emergency Response & Recover Contracting
- Government Property
- Performance-Based Acquisition

Contracting Tools

What's ACQ ...
- Big "A" Process
- Defense Acquisition Policy Center
- ACAT Requirements
- Acquisition Use Cases
- Acquisition Events
- Acquisition Centers of Excellence

Mission Areas
- Weapon Systems
- Services Acquisition Mall
- Information Systems

Quick Links
- Ask A Professor
- Ethics in Acquisition
- Forms Management
- Federal Links

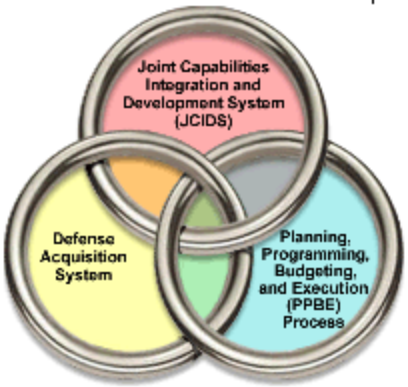
Home > Acquisition Process

Featured - Big "A" Concept and Map

DoD Decision Support Systems

DoD has three principal decision-making support systems. Together, the systems provide an integrated approach to strategic planning, capabilities needs assessment, systems acquisition, and program and budget development.

DoD uses the **Defense Acquisition System** to manage the acquisition of weapon systems and AIS. Although based on centralized policies and principles, the system allows for de-centralized and streamlined acquisition. The system is flexible and encourages innovation, while maintaining strict discipline and accountability.


Joint Capabilities Integration and Development System (JCIDS)
Defense Acquisition System
Planning, Programming, Budgeting, and Execution (PPBE) Process

The Joint Chiefs of Staff established **JCIDS** to assess and resolve gaps in military joint warfighting capabilities. To effectively integrate capabilities identification and acquisition, the JCIDS guidance (CJCSI 3170.01G and JCIDS Manual) was developed in close coordination with acquisition regulations (DoD 5000 series).

The **PPBE Process** is DoD's strategic planning, program development, and resource determination process. DoD uses PPBE to craft plans and programs that satisfy National Security Strategy demands within resource constraints.

Acquisition Process Policy

DoD Acquisition

Related Tools

Defense Acquisition Guidebook | Integrated Framework Chart | ACQuip

Related Videos and Tutorials

- BCEFM Video (39 mins)
- DoD 5000 Multimedia Brief (12 mins)
- DoD Acquisition Process Tut (103 pages)
- JCIDS 3170 Multimedia Brief (17 mins)
- PPBE Multimedia Brief 39 minutes

Rapid Deployment Training

- Overview of the JCIDS Process
  November 2005 - Mr. Bill Cooper, Joint Staff/J Capabilities and Acquisition Division
- DoD's Business Transformation
  This briefing provides an overview of the DoD Business Transformation using JCIDS, Defens Acquisition System, and PPBE systems
- DoDI 5000.02 Rapid Deployment Training (New)
  This rapid deployment training briefing provides overview of the major policy and structural framework changes to the Instruction.

PPBE

- What's PPBE
- Planning
- Programming
- Budgeting
- Execution
- PPBE Biennial Cycles
- Program Elements
- PPBE Related Topics
- Related Training

Home > Acquisition Process > Planning, Programming, Budgeting & Execution

Feature - PPBE Process

Planning, Programming, Budgeting, and Execution (PPBE) Process

What is PPBE? The Planning, Programming, Budgeting, and Execution (PPBE) process is how the Department of Defense (DoD) "allocates its resources". It's how DoD, and their contractors, manage to stay within their fiscal budget while they follow the Secretary of Defense's policy, strategy, and goals.

Look It Up!
PPBE Process
DAG Chapter 1.2

What does PPBE mean to me? Program managers and their staff need to know what's supposed to happen with their program and budget, and when; because that information could make or break their program. So, DoD put in place a process to manage "resource allocation" in four (sometimes overlapping) phases:

I. Planning
II. Programming
III. Budgeting
IV. Execution

DAU - Related Training

Certification Courses

- Fundamentals of Business Financial Management (BCF103)

Continuous Learning

- A-76 Competitive Sourcing Overview (CLC037)
- Budget Policy (CLB011)
- Congressional Enactment (CLB010)
- Contractual Incentives (CLC018)
- Cost Estimating (CLM016)

Related Tools

Defense Acquisition Guidebook

Integrated Framework Chart

ACQui

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(39 mins)

DoD 5000 Multimedia Brie
(12 mins)

DoD Acquisition Process Tutorial
(103 pages)

JCIDS 3170 Multimedia Br
(17 mins)

PPBE Multimedia Brief
39 minutes

Rapid Deployment Training

- Overview of the PPBE Process
  March 2005 - Ms. Siobhan Tack, DAU

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  - Data Management
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  - EVM (Earned Value Management)
  - Facilities Engineering
  - IT CoP

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- Continuous Process Improvement
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- Earned Value Management
- Facilities Engineering
- Information Technology
- Life Cycle Logistics
- Production Quality & Manufacturing
- Program Management
- Risk Management
- Science & Technology Management
- Small Business
- Systems Engineering

ACC Newsletter

- March-April 2009 Issue

Special Interest Areas

- A-76, Competitive Sourcing Process
- ACE for Services
- Acquisition Law
- Acquisition Research
- Alternative Dispute Resolution
- Business, Cost Estimating & Financial Management
- Contracting Officers Representative (COR)
- Contractors Accompanying the Force
- DHS Acquisition Policy
- DoD Packaging, Handling, Storage & Transportation (PHS&T)
- Emergency Response & Recovery Contracting
- Environment, Safety & Occupational Health (ESOH)
- Financial Management
- Government Property
- Instructional Systems Design
- International Program Management
- Joint Rapid Acquisition
- Naval Open Architecture
- Operations Research/Systems Analysis
- Performance-Based Acquisition
- Reliability, Availability & Maintainability
- Software Acquisition Management

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  - Training Materials
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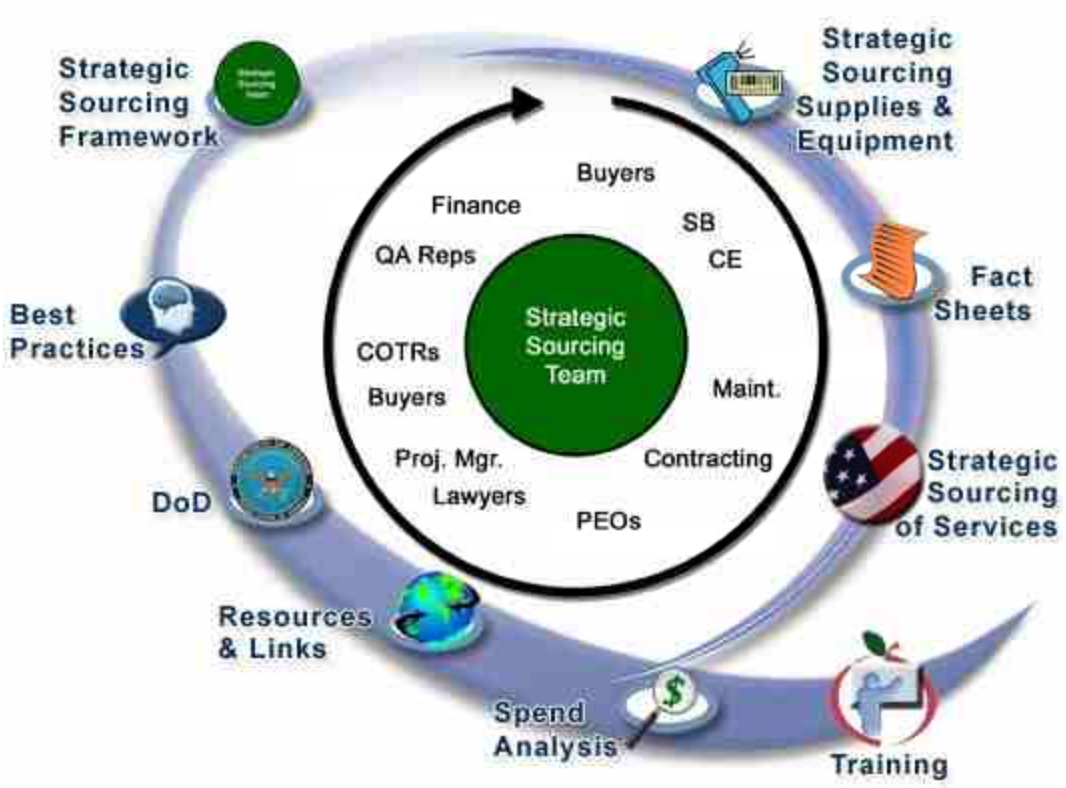

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Knowledge Sharing
Performance Support

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ACE for Services
Alternative Dispute Resolution
A/E & Construction Contracting
Award & Incentive Fee Contracts
CON Career Management
Contingency Contracting
Contract Closeout
Contracting Officers Representative
Contractors Accompanying the Force
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Emergency Response & Recovery Contracting
Government Property
Government Purchase Card
Insurance and Pension Costs
Leasing
Market Research
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WELCOME TO CONTRACTING SITE

The Contracting Community of Practice supports a number of Process & Mission Areas, and fosters collaboration within the federal acquisition workforce community. It serves as a repository for learning and job support assets to promote smart business decisions and increase job performance to achieve mission goals. Our strategic goal is to integrate DAU enterprise systems and repositories by taking advantage of technology and providing you with a collection of relevant knowledge. This focused knowledgebase will allow you to center on your mission goals while working smarter to enable better organizational performance.

We solicit your comments and recommendations for enhancements, to this site.

If any link fails to continue to function, please notify DAU immediately by emailing msc@dau.mil. For general questions or to report a problem with this site, contact or email the Web Help Desk at issc@dau.mil or (703) 805-3459.

Hot Topics!

ACQuipedia Contracting Articles

Comparison of Major Contract Types - Award and Incentive Fee Contracts

Source Selection Lessons Learned

Certification Standards and Core Plus development Guide - Contracting Level I - III

Memorandum for Secretaries of the Military Departments Chairman of The Joint Chiefs of Staff Under Secretaries of Defense

DFARS/PGI DPAP Policy Information

Policy

Policy Guidance | GAO Reports

Policy Guidance

- OMB Memorandum: Enhancing Competition in Federal Acquisition May 31, 2007
- AT&L Documents Page
- DPAP Policy Vault
- DoD policy Letters and Memorandums (AKSS)

FAI | CON

Education and Training

- Acquisition, Technology & Logistics Workforce Resources
- Contracting Continuous Learning Modules
- DAU Continuous Learning Modules
- DAU virtual campus
- DoD Schools

(More Links...)

CON FIPT

- CON FIPT CoP

FAI

- Federal Acquisition Institute (FAI)

Presentations

- Contracting Presentations
- DAU South Conference Presentations
- Contract Implementation
- General Information
- NCMA Presentations

(More Links...)

Related Links

- US Army Sustainment Command Contractors on t Battlefield Resource Library

Pricing & Negotiations

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Pricing and Negotiations includes references to relevant guides and related websites. We welcome your suggestions for enhancing this area. Share your success stories, pricing tools and other resources to better support the pricing and contracting community.

eTools:

- FY09 Regression Template
- FY08 Regression Template
- FY09 Learning Curve Template - Spreadsheet Used to calculate Improvement Curves
- FY08 Learning Curve Template - Spreadsheet Used to calculate Improvement Curves
- DAU Pricing Support Tool - Provides technical assistance, policy guidance and refresher information primarily focused on assisting the contracting community in conducting cost or price analysis. This tool also describes analytical tools and techniques used in deriving fair and reasonable pricing.
- DD Form 1861 Tool - Used to calculate Facilities Capital Cost of Money
- DD Form 1547 Tool - Used to calculate Weighted Guidelines
- Miscellaneous Payment Guidebook This memorandum releases the Miscellaneous Payment Guidebook developed by the Defense Procurement and Acquisition Policy Office and OUSD Comptroller. The guidebook will serve as a baseline to standardize miscellaneous payment processes and enable future automation.

Training Center

- DAU Continuous Learning Modules - Pricing and Negotiations Training
- DAU Training Resources
- AF Knowledge Now - Pri

References

- Contract Pricing Refere
- Armed Services Pricing
- Armed Services Pricing

This area of the Contracting Community of Practice/Portal is available to the pricing community, 24/7, worldwide, no log-in required.

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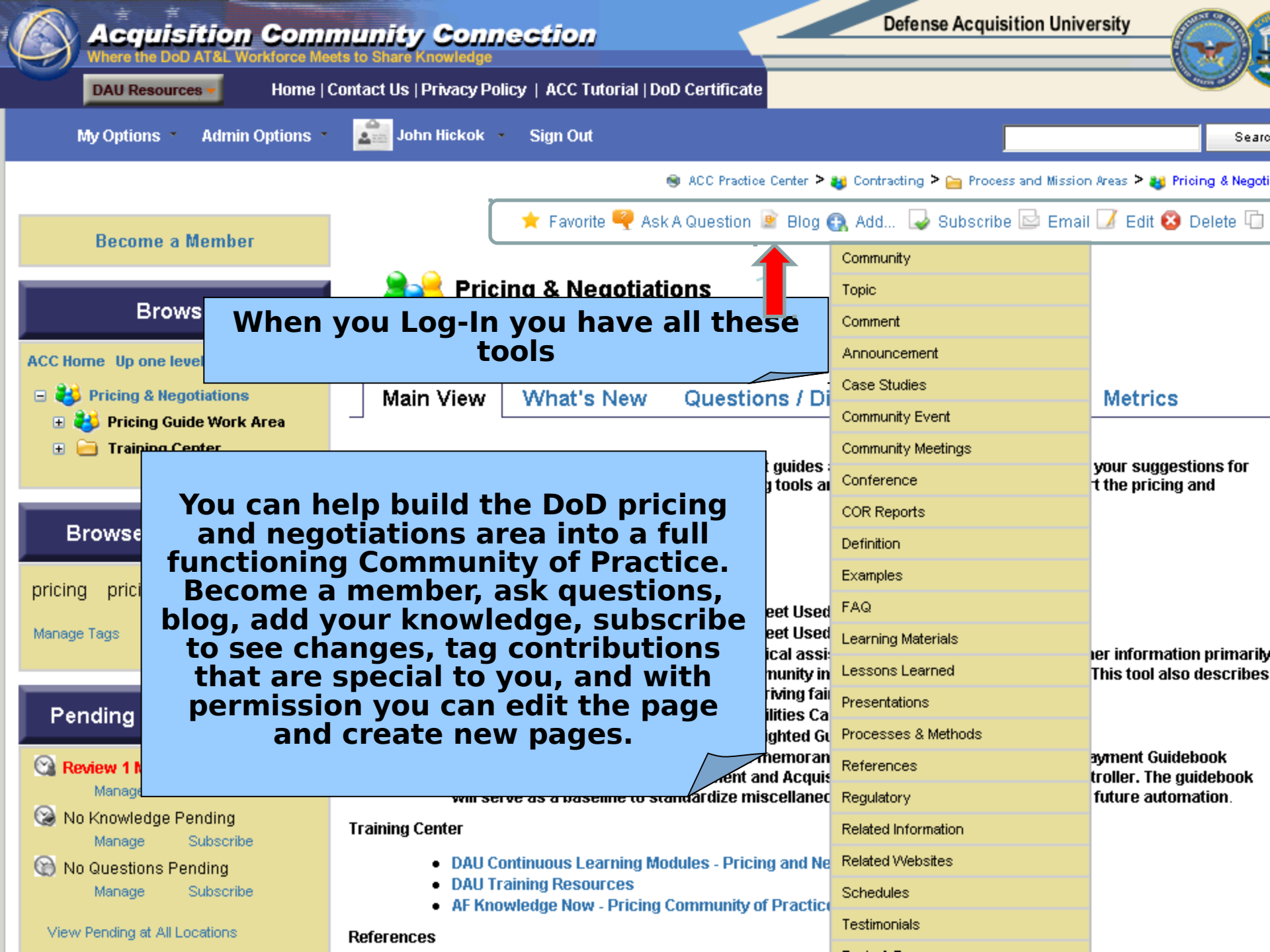
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